Marine Aslanyan

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PROFILE

Motivated, dynamic and result-oriented professional with more than 8 years of experience in Banking and Business analysis. My practical experience includes analytics, employee`s performance management, reports, automation of processes and negotiations. As a full-time employee it has been important for me to maintain strong interpersonal working relationships on multiple levels, learn new processes and systems quickly and efficiently, stay flexible to change, provide direction and guidance to accomplish goals, and have the aptitude to manage numerous projects/tasks at the same time.

SKILLS

Programming Languages:

HTML, CSS, SQL

Technologies:

Wireframe, Mockup, Prototype, JIRA, Confluence, Trello, BPMN, User Story, Use Case, Data modelling, Requirement Management, SCRUM, KANBAN, Waterfall.

Applications:

LSBank, Lotus Notes, Mulberry, Collection CRM, Balsamiq, Adobe XD, Invision

EXPERIENCE

13 July, 2020 –Present

Volo, Yerevan (Armenia) (https://www.volo.global)
Business Analyst

- Effectively work with product managers, software engineers and other stakeholders to collaborate in all phases of project implementation;

- Understand the business activity, in cooperation with the product manager, and translate business needs into detailed requirements;

- Identify and document business requirements, prepare regular follow up reports regarding the implementation process;

- Analyze and prioritize key business opportunities in the areas of process, workflow, innovation, communication and strategic planning and come up with the respective proposals and recommendations;

- Understand the competitive context and help the client to define the product pipeline which insures innovation superiority, be a partner with the client in shaping the product;

- Own the communication and collaboration between the business and development team.

- Expand the existing business with the client by aggressively identifying and seeking out new revenue opportunities

01 September, 2020 - present

Russian – Armenian (Slavonic) State University *(www.rau.am)*
Lecturer

- Business processes modelling with BPMN
- Analysis and modelling of requirements in IT projects

10 June, 2019 – 10 July, 2020

"Intellection Engineering" CJSC
Business Analyst/Project manager

- Carry out analysis of business processes and structural components of the system and develop the functional and technical specifications of the system based on that analysis

- Capture and document user stories, behavior driven development cases and acceptance criteria in conjunction with peers and other subject matter experts

- Work with co-programmers and analysts to understand the requirements for the change of information in the software packages

- Document requirements and business rule definition in conjunction with relevant subject matter experts

- Creation, input and review of relevant project documentation and project plans

- Develop and submit reports on reported activities in accordance with the organization's reporting requirements and timetable

16 January, 2016 – 06 June, 2019

"VTB Armenia" Bank CJSC *(www.vtb.am)*
Head of Analytics and Methodology Division

- Developing of internal procedures and policies of the Department,
- Developing and maintaining promotions and projects for problem loans portfolio settlement, including market analysis, explanatory notes, financial modeling
- Analyzing the problem loans portfolio and developing tools for problem debts settlement
- Generating problem loans portfolio and preparing monthly, quarterly and yearly reports
- Calculating employee performance and calculating bonuses based on performance
- Organizing the process of notification of problematic clients
- Control over timely implementation by the employees of orders and decisions of an authorized body
- Work with other areas of the company, and IT to improve existing processes

01 March, 2012 – 15 January, 2016

"VTB Armenia" Bank CJSC *(www.vtb.am)*
Chief specialist at Problem loans Department

- Collecting information about problem assets
- Generating periodic reports on problem loans portfolio
- Making arrangements with the clients for discussing their problem debts settlement ways

20 December, 2010 – 24 February, 2012

"Coca-Cola Hellenic Company Armenia" CJSC *(www.coca-cola.am)*
Customer's Reports Specialist at Sales Division

- Collecting information about problem assets
- Generating periodic reports on problem loans portfolio
- Making arrangements with the clients for discussing their problem debts settlement ways

REPRESENTATIVE PROJECTS

P&K

StateFilings

StateFilings is a revolutionary, customizable and easy-to-use cloud-based platform that was designed to help insurance companies manage, document, and streamline the state filings processes and procedures.

ASP.NET MVC, MS SQL Server 2008, Entity framework, SAML 2.0, jQuery, Angular 7+

Exactuary

Exactuary is an internal software to automate prefiling procedures such as rate making and data reserving.

ASP.NET MVC, MS SQL Server 2008, jQuery, Entity framework

License Reporter

License Reporter is an internal software for managing licenses for insurance companies.

ASP.NET Core 2.2, IdentityServer4, WEB.API 2, MS SQL Server 2017, Angular 7

INFINITY Call-Center

The Infinity Call-Center X platform is an architectural superstructure over PBX and IP-PBX, which allows using the wide functionality of a high-performance modern call-center in addition to the functionality of modern telephone exchanges.

EDUCATION

2010 – 2012

Armenian State University of Economics, Yerevan, RA
Faculty of Finance and Loan, Master's degree

2006 – 2010

Russian-Armenian (Slavonic) State , Yerevan, RA
Applied Mathematics and Informatics, Bachelor's degree

LANGUAGES

- Armenian – Native or bilingual proficiency
- Russian – Native or bilingual proficiency
- English – Full professional proficiency (Advanced Score Band 7 in International English Language Testing System , 01 December 2018: IELTS)
- Ukrainian – Limited working proficiency

TRAININGS

- **Business Analysis Certification/ BA crash online course**, www.udemy.com, 2020
- **Introduction to Business Analysis**, Webinar organized by Webb Fontaine Armenia, 2020

- **Financial management course**, IATC educational fund, Yerevan, RA, 2016
- **The Introductory Course"**, "Financial – Banking College" foundation, "Central Bank of RA, Yerevan, RA, 2010

ACHIEVEMENTS

- Suggested actions for business processes improvement
- Launched and set KPI bonus program for VTB Bank Armenia staff at Problem Assets Department
- Documentation and reporting databases settlement
- Consistently achieved a high level of customer satisfaction by exhibiting a positive attitude